

## SOFTWARE AUDITS

### OVERVIEW

As an extension of BCLP's technology transactional experience, our group also has particular experience advising clients with the defense of software audits and related issues. We assist clients with the defense and resolution of software entitlement audits and disputes, including audit defense strategy, identification of relationship leverage points and negotiating a business resolution to any entitlement compliance gaps and disputes. We have successfully aided clients in converting multimillion dollar demands for back fees and support to pennies on the dollar settlements for new product. In cases where a negotiated resolution is not practical, our software audits group works with our litigation group to defend formal software entitlement disputes.

### MEET THE TEAM



#### **Marcus Pearl**

Partner and Global Practice Group  
Leader – Technology, Commercial and  
Government Affairs, London

[marcus.pearl@bcplaw.com](mailto:marcus.pearl@bcplaw.com)

[+44 \(0\) 20 3400 4757](tel:+442034004757)